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Wm. Henderson Heating Cooling and Plumbing and Farryn Electric have joined forces to give Delaware County, Chester County, and the Main Line a single source to turn to for expert home services.

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PLUMBING • HEATING • COOLING



Perfect Partnership in HVAC, Plumbing, and Electrical

WM. HENDERSON HEATING COOLING AND PLUMBING AND FARRYN ELECTRIC HAVE JOINED FORCES TO PROVIDE DELAWARE COUNTY, CHESTER COUNTY, AND THE MAIN LINE A SINGLE SOURCE TO TURN TO FOR EXPERT HOME SERVICES.

BY PHIL GIANFICARO | PHOTOS BY NINA LEA PHOTOGRAPHY

When Michael Henderson and Dan Namerow combined their Delaware County-based HVAC and electrical businesses, it was a continuation of a relationship that began while they were coming of age in Havertown.

During sweltering summers, the boys stayed cool by swimming in Namerow’s grandparents’ pool. During bitter winters, they sipped hot chocolate in each other’s homes, one just a

snowball’s throw away from the other.

Today, some 40 years later, their connection remains as strong as ever. The collaboration between the two business owners—Henderson’s Wm. Henderson Heating, Cooling, and Plumbing and Namerow’s Farryn Electric—enables homeowners and entrepreneurs to benefit from the best of both worlds from two well-respected, family-managed service providers.

“A few years ago, I saw Dan speaking at some business events,”



Henderson recalls. “I could see we were still very like-minded, family focused, and ran a good business. We had very similar ideas. I thought it would be a perfect partnership for us and our clients who were similar from the get-go.”

Namerow couldn’t have agreed more.

“One of the things I knew is I wasn’t capable of growing my business to the point that it would be all-encompassing,” says Namerow, who apprenticed under the guidance of his father at Jor-Dan Electric before founding Farryn Electric in 2012. “Almost every time I would go into a house to do electrical work, they either needed HVAC service in relation to the work I was doing or just had a need for HVAC or plumbing services, period. In joining Wm. Henderson, I know we can provide an all-encompassing product. Each entity feeds the other. It’s a great benefit to our customers.”

Wm. Henderson plumbing, heating, and cooling, founded by Henderson’s mother and father, is now celebrating its 45th year of providing quality plumbing and HVAC services throughout Delaware and Chester counties and the Main Line. From HVAC tune-ups, furnace repair, and installation to plumbing repairs, drain cleaning, water heater repair, and preventative maintenance, the dedicated staff can resolve any heating, cooling, or plumbing issue. The team is on call 24 hours a day, seven days a week with same-day service, industry-leading guarantees, and easy online scheduling through EZBook. With a fully stocked fleet of vehicles from its Broomall headquarters, Wm. Henderson strives to provide customers with prompt, professional service.

“We have hundreds of heating and air-conditioning units in our warehouse, ready to be installed in a day,” Henderson says. “Even in these times of supply shortages, we don’t have that problem, as we have a great relationship with our supplier. We also feel we have the top technicians in the area. We’re continually training them multiple times a week. We have a 22,000-square-foot, state-

of-the-art facility we moved into in October, right across the street from our former facility. We have thousands of parts there, virtually every part imaginable that our customers may need.”

Chrissy Lynch, operations manager at Wm. Henderson, has a keen understanding of the difference between good and great when it comes to HVAC services. Prior to joining Henderson eight years ago, she was employed by another HVAC company in the area. Co-workers at her former company moved on to Wm. Henderson before she did. In fact, they’re the ones who told her where she should be working.

“They told me Henderson is by far the best,” she recalls. “They said, ‘Chrissy, you have to come work here.’ From the minute I got here, I saw they were right. One of the things I love about my company is I truly believe this team is the best of the best. Top to bottom, they treat clients fairly and with respect. They work throughout the night sometimes, helping customers. They’re truly a dedicated team. Honestly, this group is the best.”

As for the enterprise Namerow founded, Farryn Electric continues to provide customers with reliable, convenient interior and exterior services at competitive prices, treating each client’s home as if it were their own. Services include custom lighting design, appliance wiring, general service upgrades, landscape lighting, and much more. Namerow guarantees Farryn’s commitment to address a client’s every electrical need, “completely and satisfactorily,” be it a burned-out lightbulb or an entire electrical meltdown.

Namerow looks forward to the future of his company’s collaboration with Wm. Henderson and serving more of his customer’s needs.

In Michael Henderson and Dan Namerow, friendships of the past have forged a business relationship devoted to the present and the future. A laser focus on customers service has made this collaborative business venture far better than that of their dreams. ■



Wm. Henderson

Heating, Cooling, Plumbing & Electrical Services

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