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Real estate is about building relationships.”

—Tina Guerrieri

No. 2 RE/MAX agent in all of Pennsylvania.

Prior to entering the real estate industry, Tina worked in fine jewelry as both a sales manager and trainer, giving her a total of 25 years of sales experience. With more than 85 percent of her business currently based on repeat and referral clients, Tina's professional track record and reputation of high ethical standards clearly precede her. When asked to account for her loyal clientele, Tina insists that maintaining contact with her past clients is of paramount importance. She is always thinking of memorable ways to let her clients know she is thinking about them, whether it's with whimsical gifts, fun destination parties, or quick texts and calls just to catch up.

“Reaching out to people directly is more effective for me than just the generic postcard or flyer,” she says. “Plus, I truly enjoy working with my clients, so connecting with them is not work for me.”

The appreciation her clients feel for her can best be expressed by the reviews she has received, including the following five-star testimonial on Zillow.com: “Tina helped us buy our first house, sell our first house and then buy our dream home. She is amazing to work with. Honest, a go-getter and extremely caring. She puts her full effort and time into each and every one of her clients. Truly a rare find.”

While the financial rewards of the real estate industry are considerable, it's the interpersonal aspect of the business that Tina finds most rewarding. “To me,” she adds, “real estate is about building relationships and friendships that last a lifetime.”

When she's not helping clients, Tina is passionate about giving back to her community. For example, she likes to get involved in fundraisers to support missionary groups, environmental causes, and people with special needs, as well as individuals affected by diseases such as cancer and multiple sclerosis. She also likes to volunteer her time to causes that uplift the community.

As for the future, expansion is always in the works as Tina continues to build her business. She wants her current and prospective clients to know, however, that even as her business grows, she will never sacrifice any of the exceptional client service that has become her trademark. ■

One of a Kind

Considered “a rare find” by her loyal clients, **RE/MAX Realtor Tina Guerrieri** uses exceptional service, high standards, and a tireless work ethic to stay at the front of a crowded field.

WITH MORE THAN 18 YEARS OF EXPERIENCE IN THE REAL ESTATE BUSINESS, Tina Guerrieri has built an impeccable reputation as a fierce advocate for her many buyers and sellers. She specializes in representing clients in new construction, resales, relocations, vacation homes, foreclosures, and investment properties.

Tina is licensed in Pennsylvania, Delaware,

and New Jersey, and she maintains her home-base at RE/MAX Central in Blue Bell, Pennsylvania. Throughout her career, she has been recognized for her work ethic and results with an impressive accumulation of awards and recognitions. Her acknowledgments include membership in the Titan Club, the Chairman's Club, the Platinum Club, and the RE/MAX Hall of Fame. She has also earned the title of

Tina Guerrieri

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