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each client's lifestyle.

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CURATOR OF THE LUXE LIFE

by **BILL DONAHUE**
PHOTOS BY ALISON DUNLAP

SERHANT. REALTOR **CARIE ANN OCHSENREITHER** PROVIDES DISCERNING BUYERS AND SELLERS WITH A HIGH-TOUCH REAL ESTATE EXPERIENCE TAILORED TO EACH CLIENT'S LIFESTYLE.



The New Hope home's many amenities include a private balcony overlooking the Delaware River, breathtaking views, and a private dock for unfettered access to the water.



The name **Carie Ann Ochsenreither** has become synonymous with **multimillion-dollar listings, market exclusives, and properties of unparalleled refinement.** Carie specializes in luxury homes, as evidenced by one of her current listings: a 3,300-square-foot waterfront estate in one of Bucks County's most sought-after river towns.

The home at 64 North Main Street in New Hope truly has everything a discerning buyer could possibly want: breathtaking views of the home's natural surroundings; a private dock for unfettered access to the Delaware River; four bedrooms and three and a half bathrooms; a private balcony overlooking the river; a chef's kitchen complete with high-end appliances; hardwood floors, custom moldings, and wainscoting throughout the interior, blending classic architecture with contemporary design; an office with custom cabinetry and built-ins; and so much more.

"There are only so many homes on the river that have full access to the water, and this one is nothing short of spectacular," says Carie. "The property has access to the dock for all kinds of watersports, and it even comes with paddleboards and kayaks—anything you might possibly want or need."

The home is a short walk from some of the finest shopping and culinary and cultural attractions in New Hope, as well as across the river in Lambertville. Despite the prime location, Carie says the home seems as though it's in a world all its own.

"It feels ultra-secluded and private, almost like you're the only one there," she adds. "You feel like you're miles away from everything, while still being just steps from some of the best restaurants, shops, and galleries in Bucks County."

Editor's note: Visit the full listing on the Carie Ann Ochsenreither's home page for an even clearer picture of the lifestyle this home affords.

Licensed in both Pennsylvania and New Jersey, Carie enjoys representing clients on both sides of the Delaware River. While luxury listings may be her specialty, she caters to all sectors of real estate: new construction, downsizing and upsizing, vacation homes, etc. As she says, "I never shut the door on an opportunity. My mindset is always: How do I make this possibility into reality?"

While Carie has an education background, she found her true calling in real estate. Polished, powerful, and eminently resourceful, she attributes her success to vision, strong relationships, and a commitment to exceeding clients' expectations. She also credits close ties with her brokerage, SERHANT. Founded by real estate mogul



I offer a full-service, concierge experience to each client. That means everything I do is at an elevated level. . . . I will always be there for you, before, during, and after the transaction."

—CARIE ANN OCHSENREITHER, SERHANT.

Ryan Serhant, SERHANT. provides Carie with intensive marketing support, media exposure, and access to a global network of elite real estate professionals—all the ingredients needed to deliver a five-star experience.

"The way real estate works has shifted dramatically—at least it has in the way I approach it," says Carie, a native New Yorker who entered the industry in 2018. "In today's market, visibility is everything. You have to show up everywhere, all at once. That's why I have made it a priority to use technology to push the boundaries with creative marketing. I am active across YouTube and all major social media channels, and I have a team of talented video editors at my disposal who can ensure that each listing gets the bold, wide-reaching promotion it deserves.

"There's nothing I won't do for a client," she continues. "I offer a full-service, concierge experience to each client. That

means everything I do is at an elevated level: marketing, staging, preparing the home for sale, getting you to the closing table—*everything*. I will always be there for you, before, during, and after the transaction."

It should come as no surprise that Carie's enterprise has grown into the makings of an empire—one founded on clients' trust and fueled by the satisfaction of transforming lives through real estate. Much more than a name, her brand has become a bold statement that stands for sophistication, success, and boundless possibility. ■

➔ **Carie Ann Ochsenreither**
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