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Elevating the Practice of Law

For **Stampone O'Brien Dilsheimer Holloway**, a move to One Liberty Place symbolizes the firm's commitment to elevation—in results, expertise, client experience, and community commitment.

In the early days of the law firm now known as Stampone O'Brien Dilsheimer Holloway, founder Joe Stampone saw potential in a dilapidated building on Cottman Avenue in Cheltenham that was scheduled for demolition. With help from family members in the trades and the support of his team, he acquired it and oversaw its transformation into a beautiful home base for a firm that would soon establish itself as a distinguished leader in personal injury law for more than 40 years.

The Stampone firm's recent acquisition of new Philadelphia offices at One Liberty Place in Center City did not require the same

kind of risk or sweat equity. The view from the 55th floor in one of Philadelphia's tallest and most iconic buildings is certainly different, yet the firm's dedication to clients behind the scenes is stronger than it has ever been.

"The real elevation is everything that's happened inside the firm: better results, more sophisticated talent, a fundamentally different client experience, and ultimately a great responsibility to the communities that we are in and that we serve," says Dan Stampone, an attorney with 10-plus years of experience, as well as Joe's son. "I think that's what makes our move to the 55th floor of One Liberty so meaningful. It's not just that we

have a great view of Philadelphia; it's that when we look out of those windows, we can actually see how far we've come, and at the same time, how much further we can and want to go."

As the firm's track record affirms, Stampone O'Brien Dilsheimer Holloway's attorneys fight tooth and nail for clients who have suffered injuries ranging from minor to catastrophic. In just the past two or so years, led by partner and trial attorney Kevin O'Brien, the firm's results include a \$55 million trucking accident recovery, which was the largest ever in Essex County, New Jersey; a \$40 million truck accident case; a \$33 million motor vehicle and dram shop case; a \$20 million product liability case; an \$18.5 million gas tank explosion case; an \$18 million forklift accident case; a \$14 million motor vehicle accident case; and a \$13.6 million recovery in mass tort opioid litigation. These results reflect the breadth and depth of the firm's work and, more importantly, the firm's continued growth as it takes on increasingly complex cases and delivers significant results for its clients.

"Obviously, we're very proud of those numbers, but I think what's more important is what those numbers actually represent," says Joe Stampone. "Every client matters to us, and we still handle the everyday motor vehicle accident or slip and fall. The difference is that we've built a firm that has the resources and the experience now to handle any type of personal injury matter, no matter how complicated or significant it becomes from a financial or legal standpoint."

The firm has added 11 more attorneys during that period, bringing together professionals with a wide range of backgrounds and experiences. The expanded team includes attorneys with decades of experience as deputy chief prosecutors and city solicitors, lawyers who previously represented defendants or ran their own law firms, attorneys who were partners at other firms, and professionals who bring valuable perspectives from outside the legal field, including a former registered nurse with more than a decade of experience in healthcare. These varied backgrounds have strengthened the firm's ability to approach complex cases from different perspectives.

The addition of professionals with significant medical experience has been particularly valuable given the catastrophic nature of so many of the firm's cases and the continued growth of its medical malpractice department. Rather than routinely relying on outside resources for medical insight and opinions—which can add both time and expense—the firm can draw on the expertise of nurses



The firm takes community service seriously. With the nonprofit Life Rolls On, attorney Dan Stampone gets into the ocean to help people with spinal-cord injuries surf.

and physicians who are also attorneys, including Dr. Matthew D. Blum. Having that medical knowledge in-house allows the firm to more efficiently evaluate complex medical issues, develop cases, and make informed strategic decisions.

"All of this different expertise coming together is really incredible to see," says partner JB Dilsheimer. "That's so important when you're dealing with a catastrophic injury case, where the medical, the legal, the financial, and even the human issues all become so intertwined. Our goal is not to have the *biggest* team; our goal is to have the *best* team. These new attorneys are not just numbers; they are very talented, smart, good community-minded people who share the same values and philosophies that we were founded on."

Another unique aspect that sets the Stampone firm apart from its peers is the firm's newly formed Client Experience department. While some personal injury attorneys are notorious for being unresponsive and unapproachable, the Stampone firm has an entire division dedicated solely to providing clients with the best experience

from start to finish. Accidents and injuries come with a whole host of problems, from dealing with insurance companies to transportation issues. The firm's Client Experience department aims to eliminate uncertainty by keeping clients in the loop, answering all questions in a timely fashion, and explaining the next steps of the process.

"I think that speaks to our logo, the Doberman pinscher," says partner Prince Holloway. "Several of our attorneys owned or grew up with Doberman pinschers. The Doberman is known for being alert, intelligent, and protective. That's how we approach our representation and our client experience as well. We're always going to be alert to our clients' problems, we're always going to handle them intelligently, and we're always going to do everything we can to protect them."

The firm takes community service just as seriously. It supports a number of charitable organizations, including those that help people who have suffered traumatic injuries. Examples include The Super Hero Project, which raises money for babies in the neonatal intensive care unit, and The DeSatnick Foundation and Life Rolls On, both of which focus on helping people with injuries of the spinal cord.

Dan Stampone has personally been involved with a special Life Rolls On event for the past four years. As part of the event, he gets into the ocean to help people with spinal cord injuries to surf. "Seeing the joy on their faces, along with everyone who is there to support them, is amazing," he says. "It puts things in perspective about what our clients are dealing with and how small our issues are comparatively."

With all the changes and additions taking place at Stampone O'Brien Dilsheimer Holloway, it's clear the firm has entered a significant time in its history. But it still has more work to do.

"Growth is getting bigger, while elevation is about getting better," Joe Stampone says. "We've certainly grown, but that's not what we're chasing. We're trying to elevate everything: the quality of our work, the people we bring into our firm, the experience we provide to our clients, and the impact to our community. It's not about how high the firm goes, but about how many people we can bring with us." ■

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